### FINANCIAL STATEMENTS

For the year ended December 31, 2014



## For the year ended December 31, 2014

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## INDEPENDENT AUDITORS' REPORT

To the Policyholders of **Brant Mutual Insurance Company** 

We have audited the accompanying financial statements of Brant Mutual Insurance Company, which comprise the statement of financial position as at December 31, 2014, and the statements of comprehensive income, changes in equity and cash flows for the year then ended and a summary of significant accounting policies and other explanatory information.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud of error.

### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of Brant Mutual Insurance Company as at December 31, 2014, and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards.

Millard, house & Kosebraghe LLP

CHARTERED PROFESSIONAL ACCOUNTANTS Licensed Public Accountants

February 17, 2015 Brantford, Ontario

## STATEMENT OF FINANCIAL POSITION

As at December 31	2014	2013
ASSETS		
Cash and cash equivalents	21,237	617,078
Investments (Note 5)	7,887,720	7,293,554
Premiums outstanding	1,527,583	1,656,843
Other receivables	145,994	419,094
Due from reinsurers (Note 7)	113,183	119,933
Reinsurance recoverable on unpaid claims (Note 7)	3,953,930	4,665,819
Prepaid expenses and other assets	33,159	52,431
Income taxes recoverable	15,239	15,027
Deferred policy acquisition expenses (Note 7)	421,794	417,722
Deferred income tax (Note 9)	163,751	196,264
Property, plant and equipment (Note 6)	2,600,517	2,681,270
Recovery on other provisions (Note 8)	-	170,000
	16,884,107	18,305,035
LIABILITIES		
Provision for unpaid claims (Note 7)	6,543,099	7,566,218
Unearned premiums (Note 7)	2,980,888	3,099,305
Accounts payable and accrued liabilities	250,752	334,840
F.A.R.M. Funds due to Facility Association	152,850	151,119
Premiums paid in advance	37,049	31,666
Other provisions (Note 8)	-	170,000
	9,964,638	11,353,148
EQUITY		
Unappropriated members' surplus	6,919,469	6,951,887
	16,884,107	18,305,035



## STATEMENT OF CHANGES IN EQUITY

For the year ended December 31	2014	2013
Unappropriated Members' Surplus		
Opening balance	6,951,887	6,713,104
Comprehensive income (loss)	(32,418)	238,783
	6,919,469	6,951,887



## STATEMENT OF COMPREHENSIVE INCOME

For the year ended December 31	2014	2013
Underwriting Operations		
Gross premiums written net of rebates and returned premiums	6,074,597	6,211,377
Less: Premiums paid reinsurance	1,426,349	1,467,103
Increase (Decrease) in reserve for unearned premiums	(118,417)	(174,586)
	1,307,932	1,292,517
Net Premiums Earned	4,766,665	4,918,860
Direct Losses Incurred		
Gross claims and adjustment expenses (Note 10)	3,413,618	3,182,497
Less: reinsurers' share of claims and adjustment expenses	661,409	679,485
	2,752,209	2,503,012
Fees, Commissions and Other Acquisition Expenses (Page 5) Other Operating and Administrative Expenses (Page 5)	933,044	999,786
Other Operating and Administrative Expenses (Page 5)	1,541,225	1,534,207
Total Expenses	5,226,478	5,037,005
Underwriting Income (Loss)	(459,813)	(118,145)
Investment and Other Income (Note 5)	721,635	637,376
Impairment and Remediation of Asset Held for Sale (Note 13)	(261,727)	(235,477)
Income Before Income Taxes	95	283,754
Provision for income taxes (Note 9)	32,513	44,971
Total Comprehensive Income (Loss) for the Year	(32,418)	238,783



### SCHEDULE OF EXPENSES

For the year ended December 31	2014	2013
Fees, Commissions and Other Acquisition Expenses		
Commissions	917,334	982,052
Corporation premium tax	15,710	17,734
	933,044	999,786
Other Operating and Administrative Expenses		
Salaries	461,514	407,844
Directors' fees	54,713	65,033
Professional fees	75,253	108,115
Travelling expenses	46,588	38,548
Pension and group insurance	85,169	61,547
Employment insurance	17,282	17,166
Bad debt expense	536	27,158
Advertising	71,344	67,873
Postage and telephone	29,470	28,335
Printing, stationery and office supplies	47,903	64,406
Association fees	62,571	62,000
Insurance	27,453	25,685
Other administrative expense	55,934	46,168
Computer expenses	126,732	173,189
Building expenses	138,972	145,586
Depreciation	134,855	123,496
Conventions and meetings	29,964	35,697
Donations	37,909	16,509
Bank charges and collection fees	(97)	(4,387)
Loss prevention expenses	37,160	24,239
	1,541,225	1,534,207



### STATEMENT OF CASH FLOWS

For the year ended December 31	2014	2013
Cash Flows From Operating Activities		
Net Loss	(32,418)	238,783
Adjustments to convert income to a cash basis:		,
Depreciation	134,855	123,496
Investment income	(721,635)	(637,376)
Deferred income taxes (benefit)	32,513	44,971
(Increase) Decrease in premiums outstanding	129,260	167,865
(Increase) Decrease in reinsurers' share of provisions for unpaid claims	711,889	930,049
Increase (Decrease) in provision for unpaid claims	(1,023,119)	(1,392,231)
Increase (Decrease) in unearned premiums	(118,417)	(174,587)
Increase (Decrease) in accounts payable, accrued liabilities	(110,117)	(1,1,007)
and other operating liabilities	(252,357)	176,850
(Increase) Decrease in income taxes recoverable	(212)	
Increase (Decrease) in premiums paid in advance	5,383	(2,524)
(Increase) Decrease in deferred policy acquisition expense	(4,072)	43,456
(Increase) Decrease in receivables and other operating assets	469,121	(131,880)
	(669,209)	(613,128)
Cash Flows From Investing Activities		
Purchase of property, plant and equipment	(54,102)	(78,844)
Impairment of asset held for sale	-	235,477
Interest, dividends and other investment income received	304,993	471,044
Proceeds on sale of investments	2,325,270	227,660
Purchase of investments	(2,502,793)	(456,200)
	73,368	399,137
Net Decrease in Cash and Cash Equivalents	(595,841)	(213,991)
Opening Cash and Cash Equivalents	617,078	831,069
Closing Cash and Cash Equivalents	21,237	617,078



### NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended December 31, 2014

### 1. NATURE OF OPERATIONS

### **Reporting Entity**

Brant Mutual Insurance Company (the Company) is incorporated under the laws of Ontario and is subject to the Ontario Insurance Act. It is licensed to write property, liability, automobile and farmers' accident insurance in Ontario. The Company's head office is located in Brantford, Ontario.

The Company is subject to rate regulation in the automobile business that it writes. Before automobile insurance rates can be changed, a rate filing is prepared as a combined filing for most Ontario Farm Mutuals by the Farm Mutual Reinsurance Plan Inc. The rate filing must include actuarial justification for rate increases and decreases. All rate filings are approved or denied by the Financial Services Commission of Ontario. Rate regulation may affect the automobile revenues that are earned by the Company. The actual impact of rate regulation would depend on the competitive environment at the time.

The financial statements have been authorized for issue by the Board of Directors on February 17, 2015.

#### **Basis of Presentation**

These financial statements have been prepared in accordance with International Financial Reporting Standards (IFRS) as issued by the International Accounting Standards Board (the IASB).

These financial statements were prepared under the historical cost convention, as modified by the use of fair value for financial assets designated as fair value through profit or loss.

The Company's functional and presentation currency is the Canadian dollar.

The preparation of financial statements in compliance with IFRS requires management to make certain critical accounting estimates. It also requires management to exercise judgment in applying the Company's accounting policies. The areas having a higher degree of complexity, or areas where assumptions and estimates are significant to the financial statements are disclosed in Note 3.



### NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### (a) Insurance Contracts

In accordance with IFRS 4, Insurance Contracts, the Company has continued to apply the accounting policies in accordance with pre-changeover Canadian GAAP.

Balances arising from insurance contracts primarily include unearned premiums, provisions for unpaid claims and adjustment expenses, the reinsurer's share of provisions for unearned premiums and unpaid claims and adjustment expenses, deferred policy acquisition expenses, and salvage and subrogation recoverable.

#### (i) Premiums and Unearned Premiums

Premiums written comprise of the premiums on contracts incepting in the financial year. Premiums written are stated gross of commissions payable to agents and exclusive of taxes levied on premiums.

The Company earns premium income evenly over the term of the insurance policy generally using the pro rata method. The portion of the premium related to the unexpired portion of the policy at the end of the fiscal year is reflected in unearned premiums.

#### (ii) Deferred Policy Acquisition Expenses

Acquisition costs are comprised of agents' commissions and other associated acquisition expenses. These costs are deferred and amortized over the term of the related policies to the extent that they are considered to be recoverable from unearned premiums, after considering the related anticipated claims and expenses.

#### (iii) Provisions for Unpaid Claims and Adjustment Expenses

Individual loss estimates are provided on each claim reported. In addition, provisions are made for adjustment expenses, changes in reported claims and for claims incurred but not reported, based on past experience and business in force. The estimates are regularly reviewed and updated, and any resulting adjustments are included in current income.

Claim liabilities are carried on an undiscounted basis.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (a) Insurance Contracts (Continued)

### (iv) Liability Adequacy Test

At each reporting date the Company performs a liability adequacy test on its insurance liabilities less deferred policy acquisition expenses to ensure the carrying value is adequate, using current estimates of future cash flows, taking into account the relevant investment return. If that assessment shows that the carrying amount of the liabilities is inadequate, any deficiency is recognized as an expense to the income statement initially by writing off the deferred policy acquisition expense and subsequently by recognizing an additional claims liability for claims provisions.

### (v) Reinsurer's Share of Provisions for Unpaid Claims and Adjustment Expenses

The Company enters into reinsurance contracts in the normal course of business in order to limit potential losses arising from certain exposures. Reinsurance premiums are accounted for in the same period as the related premiums for the direct insurance business being reinsured. Reinsurance liabilities, comprised of premiums payable for the purchase of reinsurance contracts, are included in accounts payable and accrued liabilities and are recognized as an expense when due.

Expected reinsurance recoveries on unpaid claims and adjustment expenses are recognized as assets at the same time and using principles consistent with the Company's method for establishing the related liability.

#### (vi) Salvage and Subrogation Recoverable

In the normal course of business, the Company obtains the ownership of damaged property, which they resell to various salvage operations. Unsold property is valued at its estimated net realizable value.

Where the Company indemnifies policyholders against a liability claim, it acquires rights to subrogate its claim against other parties. These claims are reflected at amounts expected to be received from the subrogated parties net of related costs.

### (vii) Refund of Premium

Under the discretion of the board of directors, the Company may declare a refund to its policyholders based on the premiums paid in the fiscal period. The refund is recognized as a reduction of revenue in the period for which it is declared.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (b) Fire Mutual Guarantee Fund

The Company is a member of the Fire Mutual Guarantee Fund (the Fund). The Fund was established to provide payment of outstanding policyholders' claims if a member company becomes bankrupt. As a result, the Company may be required to contribute assets to their proportionate share in meeting this objective.

This exposure represents a financial guarantee contract. The Company accounts for financial guarantee contracts in accordance with IFRS 4, Insurance Contracts.

### (c) Cash and Cash Equivalents

Cash and cash equivalents includes cash on hand, deposits at call with banks, other short-term highly liquid investments with original maturities of three months or less. For cash flow presentation purposes, cash and cash equivalents includes bank overdrafts.

### (d) Financial Instruments

The Company classifies its financial instruments into one of the following categories based on the purpose for which the asset was acquired or liability incurred. All transactions related to financial instruments are recorded on a trade date basis. The Company's accounting policy for each category is as follows:

### (i) Fair Value Through Profit or Loss (FVTPL)

FVTPL financial assets and liabilities are carried at fair value on the statement of financial position and changes in fair values are recorded in net income. FVTPL financial assets and liabilities are those that meet the definition as being held for trading and those the Company has chosen to designate as FVTPL. Transaction costs are expensed as incurred.

The Company has classified cash and its pooled fund investments as FVTPL.

#### (ii) Loans and Receivables

These assets are non-derivative financial assets resulting from the delivery of cash or other assets by a lender to a borrower in return for a promise to repay on a specified date or dates, or on demand. They are initially recognized at fair value plus transaction costs that are directly attributable to their acquisition or issue and subsequently carried at amortized cost, using the effective interest rate method, less any impairment losses.

Impairment provisions are recognized when there is objective evidence (such as significant financial difficulties on the part of the counterparty or default or significant delay in payment) that the Company will be unable to collect all of the amounts due under the terms receivable, the amount of such a provision being the difference between the net carrying amount and the present value of the future expected cash flows associated with the impaired receivable. For amounts due from policy holders and reinsurers, which are reported net, such provisions are recorded in a separate allowance account with the loss being recognized in net income. On confirmation that the amounts receivable will not be collectable, the gross carrying value of the asset is written off against the associated provision.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

### (d) Financial instruments (Continued)

#### (iii) Other Financial Liabilities

Other financial liabilities include all financial liabilities and comprise accounts payables, and other short-term monetary liabilities. These liabilities are initially recognized at fair value net of any transaction costs directly attributable to the issuance of the instrument and subsequently carried at amortized cost using the effective interest rate method, which ensures that any interest expense over the period to repayment is at a constant rate on the balance of the liability carrying in the statement of financial position. Interest expense in this context includes initial transaction costs and premiums payable on redemption, as well as any interest or coupon payable while the liability is outstanding.

### (e) **Property, Plant and Equipment**

Property, plant and equipment is initially recorded at cost and subsequently measured at cost less accumulated depreciation and accumulated impairment losses, with the exception of land which is not depreciated. Depreciation is recognized in net income and is provided over the estimated useful life of the assets as follows:

Real estate	annual rate of 2.5% over a 40 year term
Computer equipment	20% over a 5 year term
Office equipment	10% over a 10 year term

Depreciation methods, useful lives and residual values are reviewed annually and adjusted if necessary.

#### (f) Impairment of Non-financial Assets

Non-financial assets are subject to impairment tests whenever events or changes in circumstances indicate that their carrying amount may not be recoverable. Where the carrying value of an asset exceeds its recoverable amount, which is the higher of value in use and fair value less costs to sell, the asset is written down accordingly.

For the purpose of assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

Where it is not possible to estimate the recoverable amount of an individual asset, the impairment test is carried out on the asset's cash-generating unit, which is the lowest group of assets in which the asset belongs for which there are separately identifiable cash flows.

Impairment charges are included in net income, except to the extent they reverse gains previously recognized in other comprehensive income.



### NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (g) Income Taxes

Income tax expense is comprised of current and deferred tax. Current tax and deferred tax are recognized in net income except to the extent that it relates to a business combination, or items recognized directly in equity or in other comprehensive income.

Current income taxes are recognized for the estimated income taxes payable or receivable on taxable income or loss for the current year and any adjustment to income taxes payable in respect of previous years. Current income taxes are determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date.

Deferred tax assets and liabilities are recognized where the carrying amount of an asset or liability differs from its tax base, except for taxable temporary differences arising on the initial recognition of goodwill and temporary differences arising on the initial recognition of an asset or liability in a transaction which is not a business combination and at the time of the transaction affects neither accounting or taxable profit or loss.

Recognition of deferred tax assets for unused tax losses, tax credits and deductible temporary differences is restricted to those instances where it is probable that future taxable profit will be available against which the deferred tax asset can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The amount of the deferred tax asset or liability is measured at the amount expected to be recovered from or paid to the taxation authorities. This amount is determined using tax rates and tax laws that have been enacted or substantively enacted by the year-end date and are expected to apply when the liabilities/ (assets) are settled/ (recovered).

#### (h) **Provisions**

Provisions are recognized for liabilities of uncertain timing or amount that have arisen as a result of past transactions, including, legal, equitable or constructive obligations. The provision is measured at the best estimate of the expenditure required to settle the obligation at the reporting date.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### (i) Standards, Amendments and Interpretations Not Yet Effective

New standards, interpretations, and amendments not yet effective:

The following are the new standards, amendments and interpretations that will be relevant to the Company:

• IFRS 9 Financial Instruments (2014) was released on July 24, 2014 as the final project to replace IAS 39 'Financial Instruments: Recognition and Measurement'. IFRS 9 simplifies the mixed measurement model and establishes two primary measurement categories for financial assets, amortized cost and fair value. The basis of classification depends on the entity's business model and the contractual cash flow characteristics of the financial asset. IFRS 9 also introduces a new "expected loss" impairment model which replaces the "incurred loss" model in IAS 39. IFRS 9 is effective for annual periods beginning on or after January 1, 2018. The Company is in the process of evaluating the impact of the new standard and will continue to monitor developments that may impact its financial reporting.

There are no other IFRS or IFRIC interpretations that are not yet effective that would be expected to have a material impact on the Company's future financial statements.



### NOTES TO THE FINANCIAL STATEMENTS

#### For the year ended December 31, 2014

### 3. CRITICAL ACCOUNTING ESTIMATES AND JUDGMENTS

The Company makes estimates and assumptions about the future that affect the reported amounts of assets and liabilities. Estimates and judgments are continually evaluated and based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. In the future, actual experience may differ from these estimates and assumptions.

The effect of a change in an accounting estimate is recognized prospectively by including it in comprehensive income in the period of the change, if the change affects that period only; or in the period of the change and future periods, if the change affects both.

The estimates and assumptions that have a significant risk of causing material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

### (a) **Provision for Unpaid Claims**

The estimation of the provision for unpaid claims and the related reinsurer's share are the Company's most critical accounting estimates. There are several sources of uncertainty that need to be considered by the Company in estimating the amount that will ultimately be paid on these claims. The uncertainty arises because all events affecting the ultimate settlement of claims have not taken place and may not take place for some time. Changes in the estimate of the provision can be caused by receipt of additional claim information, changes in judicial interpretation of contracts, or significant changes in severity or frequency of claims from historical trends. The estimates are based on the Company's historical experience and industry experience. More details are included in Note 7.

#### (b) Income Taxes

The Company periodically assesses its liabilities and contingencies related to income taxes for all years open to audit based on the latest information available. For matters where it is probable that an adjustment will be made, the Company records its best estimate of the tax liability including the related interest and penalties in the current tax provision. Management believes they have adequately provided for the probable outcome of these matters; however, the final outcome may result in a materially different outcome than the amount included in the tax liabilities.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 4. FINANCIAL INSTRUMENT CLASSIFICATION

The carrying amount of the Company's financial instruments by classification is as follows:

	FVTPL	Loans and receivables	Other financial liabilities	Total
December 31, 2014				
Cash	21,237	-	-	21,237
Investments	7,887,720	-	-	7,887,720
Premiums outstanding	-	1,527,583	-	1,527,583
Other receivables	-	145,994	-	145,994
Due from reinsurers Accounts payable and	-	113,183	-	113,183
accrued liabilities	-	-	(250,752)	(250,752)
	7,908,957	1,786,760	(250,752)	9,444,965
December 31, 2013				
Cash	617,078	-	-	617,078
Investments	7,293,554	-	-	7,293,554
Premiums outstanding	-	1,656,843	-	1,656,843
Other receivables	-	419,094	-	419,094
Due from reinsurers	-	119,933	-	119,933
Accounts payable and				
accrued liabilities	-	-	(334,840)	(334,840)
	7,910,632	2,195,870	(334,840)	9,771,662



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 5. INVESTMENTS

	December 31, 2014		Decer	mber 31, 2013
	Cost	ost Fair Value Cost Fa		Fair Value
Canadian preferred shares	18,155	23,608	18,155	18,155
Canadian common shares	501	501	501	501
Pooled funds	7,500,532	7,845,407	6,861,876	7,257,103
Guarantee fund	18,204	18,204	17,795	17,795
Total stocks and other invested assets	7,537,392	7,887,720	6,898,327	7,293,554

### (a) Investment and Other Income

Investment and other income for the year ended December 31, was derived from the following:

	2014	2013
FVTPL securities		
- dividend income	23,399	29,788
- interest income	194,274	240,848
Market value change	435,049	178,160
Investment expenses	(52,406)	(49,735)
Service charges	98,064	100,577
Other	23,255	19,133
FMRP refund of premium	-	118,605
	721,635	637,376

The effective investment yield for 2014 is 8.63% (2013 - 5.74%).



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 5. **INVESTMENTS** (Continued)

### (b) Disclosures Relating to Fair Value Measurements

The following table provides an analysis of investments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable:

Level 1: - Fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities using the last bid price;

Level 2: - Fair value measurements are those derived from inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and

Level 3: - Fair value measurements are derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

December 31, 2014	Level 1 Level 2 Te				
Assets - Cash and cash equivalents	21,237	-	21,237		
CCL Pooled Funds	-	7,845,407	7,845,407		
Other invested assets	-	42,313	42,313		
Total assets measured at fair value	21,237	7,887,720	7,908,957		
December 31, 2013	Level 1	Level 2	Total		
December 31, 2013 Assets - Cash and cash equivalents	Level 1 617,078	Level 2	<b>Total</b> 617,078		
-		Level 2 - 7,257,103			
Assets - Cash and cash equivalents		-	617,078		

Transfers between levels are considered to have occurred at the date of the event or change in the circumstances that caused the transfer. There were no transfers between level 1 and level 2 for the year ended December 31, 2013 and December 31, 2014.



## NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 6. PROPERTY, PLANT AND EQUIPMENT

	Land	Building	Parking Lot	Sign	Office Equipment	Computer Equipment	Total
Cost							
Balance on January 1, 2013 Additions	490,252	1,945,377 609	105,113	36,461 3,640	226,534 10,611	176,466 63,984	2,980,203 78,844
Balance on December 31, 2013 Additions	490,252	1,945,986 14,487	105,113	40,101 1,085	237,145 16,952	240,450 21,578	3,059,047 54,102
Balance on December 31, 2014	490,252	1,960,473	105,113	41,186	254,097	262,028	3,113,149
Accumulated Depreciation							
Balance on January 1, 2013 Depreciation expense	-	114,853 48,650	11,546 4,876	13,973 6,161	46,933 23,283	66,976 40,526	254,281 123,496
Balance on December 31, 2013 Depreciation expense	-	163,503 48,831	16,422 4,877	20,134 6,321	70,216 24,578	107,502 50,248	377,777 134,855
Balance on December 31, 2014	_	212,334	21,299	26,455	94,794	157,750	512,632
Net Book Value							
January 1, 2013	490,252	1,830,524	93,567	22,488	179,601	109,490	2,725,922
December 31, 2013	490,252	1,782,483	88,691	19,967	166,929	132,948	2,681,270
December 31, 2014	490,252	1,748,139	83,814	14,731	159,303	104,278	2,600,517



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 7. INSURANCE CONTRACTS

Due from Reinsurers	2014	2013
Balance, beginning of the year	119,933	155,003
Submitted to reinsurer	1,373,298	1,600,535
Received from reinsurer	(1,380,048)	(1,635,605)
Balance, end of the year	113,183	119,933
Expected settlement		
Within one year	113,183	119,933
More than one year	-	-
	113,183	119,933

At year-end, the Company reviewed the amounts owing from its reinsurer and determined that no allowance was necessary.

Reinsurer's Share of Provision for Unpaid Claims	2014	2013
Balance, beginning of the year	4,665,819	5,595,868
New claims reserve	10,505	268,046
Change in prior year reserves	650,904	402,440
Submitted to reinsurer	(1,373,298)	(1,600,535)
Balance, end of the year	3,953,930	4,665,819
Expected Settlement		
Within one year	34,213	112,343
More than one year	3,919,717	4,553,476
	3,953,930	4,665,819



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 7. **INSURANCE CONTRACTS** (Continued)

Deferred Policy Acquisition Expenses	2014	2013
Balance, beginning of the year	417,722	461,178
Acquisition costs incurred	937,116	956,330
Expensed during the year	(933,044)	(999,786)
Balance, end of the year	421,794	417,722

Deferred policy acquisition expenses will be recognized as an expense within one year.

Unearned Premiums (UEP)	2014	2013
Balance, beginning of the year	3,099,305	3,273,892
Premiums written	6,074,597	6,211,377
Premiums earned during the year	(6,193,014)	(6,385,964)
Balance, end of the year	2,980,888	3,099,305



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 7. **INSURANCE CONTRACTS** (Continued)

The following is a summary of the insurance contract provisions and related reinsurance assets at December 31.

		December 31, 2014			December 31	, 2013
	Gross	Reinsurance	Net	Gross	Reinsurance	Net
Outstanding claims provision						
Long settlement term	2,627,662	1,664,906	962,756	3,609,356	2,298,665	1,310,691
Short settlement term	305,399	42,515	262,884	322,788	120,645	202,143
Facility Association and other residual pools	215,806	-	215,806	239,842	-	239,842
	3,148,867	1,707,421	1,441,446	4,171,986	2,419,310	1,752,676
Provision for claims incurred but not reported	3,394,232	2,246,509	1,147,723	3,394,232	2,246,509	1,147,723
	6,543,099	3,953,930	2,589,169	7,566,218	4,665,819	2,900,399



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

#### 7. **INSURANCE CONTRACTS** (Continued)

### **Comments and Assumptions for Specific Claims Categories**

The ultimate cost of long settlement general liability and accident benefit claims are difficult to predict for several reasons. Claims may not be reported until many years after a policy expires. Changes in the legal environment have created further complications. Court decisions and federal and provincial legislation may dramatically increase the liability between the time a policy is written and associated claims are ultimately resolved. For example, liability for exposure to toxic substances and environment impairment, which did not appear likely or even exist when the policies were written, has been imposed by legislation and judicial interpretation. Tort liability has been expanded by some jurisdictions to cover defective workmanship. Provisions for such difficult-to-estimate liabilities are established by examining the facts of tendered claims and adjusted in the aggregate for ultimate loss expectations based upon historical experience patterns and current socioeconomic trends.

The Company must participate in industry automobile residual pools of business and recognizes a share of this business based on its automobile market share. The Company records its share of the liabilities provided by the actuaries of the pools.

### **Claims and Adjustment Expenses**

Changes in claim liabilities recorded in the statement of financial position for the years-ended December 31, 2014 and 2013 and their impact on claims and adjustment expenses for the two years follow:

	2014	2013
Unpaid claim liabilities - beginning of year - net of reinsurance	2,900,399	3,362,581
Increase (decrease) in estimated losses and expenses,		
for losses occurring in prior years	402,826	157,927
Provisions for losses and expenses on claims occurring		
in the current year	2,163,318	2,168,250
Payment on claims:		
Current year	(1,788,911)	(1,665,082)
Prior years	(1,088,463)	(1,123,277)
Unpaid claims - end of year - net	2,589,169	2,900,399
Reinsurer's share and subrogation recoverable	3,953,930	4,665,819
	6,543,099	7,566,218

The change in estimate of losses occurring in prior years is due to changes arising from new information received.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 7. **INSURANCE CONTRACTS** (Continued)

#### **Provision for Unpaid Claims and Adjustment Expenses**

The determination of the provision for unpaid claims and adjustment expenses and the related reinsurer's share requires the estimation of three major variables which are the development of claims, reinsurance recoveries and future investment income.

The Superintendent of the Financial Services Commission of Ontario has required that consideration of future investment income be disregarded except in the evaluation of automobile accident benefit claims.

### **Claim Development**

The estimation of claim development involves assessing the future behaviour of claims, taking into consideration the consistency of the Company's claim handling procedures, the amount of information available, the characteristics of the line of business from which the claim arises and historical delays in reporting claims. In general, the longer the term required for the settlement of a group of claims the more variable the estimates. Short settlement term claims are those which are expected to be substantially paid within a year of being reported.

The tables that follow present the development of claims payments and the estimated ultimate cost of claims for the claim year 2007 to 2014. The upper half of the tables shows the cumulative amounts paid or estimated to be paid during successive years related to each claim year. The original estimates will be increased or decreased, as more information becomes known about the original claims and overall claim frequency and severity.

In 2011, the year of adoption of IFRS, only information from periods beginning on or after January 1, 2007 was required to be disclosed. This is being increased in each succeeding additional year, until ten years of information is included.



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 7. **INSURANCE CONTRACTS** (Continued)

Gross Claims	2007	2008	2009	2010	2011	2012	2013	2014	4 Total
Gross estimate of									
cumulative claims cost									
At the end year of claim	1,670,013	2,404,091	2,469,112	3,147,758	4,615,329	1,635,798	2,362,219	2,117,381	-
One year later	1,741,881	2,615,453	2,880,298	3,946,899	5,059,975	1,880,231	2,520,648		
Two years later	2,174,788	3,102,908	3,794,994	4,856,953	5,462,613	2,069,821			
Three years later	2,491,348	3,358,832	4,993,534	4,683,000	6,205,927				
Four years later	2,774,986	3,172,465	5,243,123	4,685,366					
Five years later	2,707,869	3,073,732	5,220,729						
Six years later	2,661,538	3,089,732							
Seven years later	2,661,538								
Current estimate of									
cumulative claims cost	2,661,538	3,089,732	5,220,729	4,685,366	6,205,927	2,069,821	2,520,648	2,117,381	28,571,142
Cumulative payments	2,661,538	3,080,816	4,807,349	3,585,977	5,530,253	1,915,343	2,284,950	1,777,482	25,643,708
Outstanding claims	-	8,916	413,380	1,099,389	675,674	154,478	235,698	339,899	2,927,434
Outstanding claims 2006 and prior Facility Association and									5,627
other residual pools									215,806
IBNR									3,394,232



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 7. **INSURANCE CONTRACTS** (Continued)

Net of Reinsurance	2007	2008	2009	2010	2011	2012	2013	2014	Total
Net estimate of									
cumulative claims cost At the end year of claim One year later Two years later Three years later Four years later Five years later Six years later Seven years later	1,670,013 1,719,344 1,933,754 2,030,627 2,196,768 2,138,558 2,122,857 2,122,857	2,023,817 2,219,527 2,500,343 2,596,781 2,551,617 2,503,321 2,519,527	2,272,811 2,275,926 2,744,043 2,877,588 2,908,397 2,920,123	2,584,358 2,615,773 2,815,026 2,713,469 2,713,237	3,899,649 4,339,878 4,414,500 4,478,592	1,635,798 1,880,231 2,069,821	2,094,173 2,246,023	2,106,876	-
Current estimate of cumulative claims cost Cumulative payments	2,122,857 2,122,857	2,519,527 2,510,404	2,920,123 2,756,890	2,713,237 2,648,727	4,478,592 4,211,934	2,069,821 1,915,343	2,246,023 2,010,325	2,106,876 1,777,482	21,177,056 19,953,962
Outstanding claims Outstanding claims 2006 and prior Facility Association and other residual pools IBNR	-	9,123	163,233	64,510	266,658	154,478	235,698	329,394	1,223,094 2,546 215,806 1,147,723
Total Net Outstanding Claims									2,589,169



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 8. OTHER PROVISIONS AND CONTINGENT LIABILITIES

In common with the insurance industry in general, the Company is subject to litigation arising in the normal course of conducting its insurance business which is taken into account in establishing the provision for unpaid claims and adjustment expenses.

The amount provided for as other provisions represents management's best estimate of the Company's liability related to other matters unrelated to their insurance business for which it is probable that an amount will be paid. No amount has been provided for disputes for which it is not probable that an amount will be paid. The following provision was related to the environmental issue described in Note 13. The company settled the matter in 2014.

Other provisions:	
Balance, beginning of the year	170,000
Incurred during the year	261,727
Payments	(431,727)
Balance, end of year	

Subsequent to year end, the Company was named in a statement of claim unrelated to its insurance business. It is not practical to estimate the impact of this claim.

The Company is a member of the Farm Mutual Reinsurance Plan Inc. ("the Plan"), which is a general reinsurer that shares in the insurance risks originally accepted by member insurance companies. As a member of the Plan, the Company may be required to contribute additional capital to the Plan in the form of subordinated debt should the Plan's capital fall below a prescribed minimum.

### 9. INCOME TAXES

The Company is subject to income taxes on that portion of its income derived from insuring other than farm related risks.

The significant components of tax expense included in net income are composed of:

	2014	2013
Current tax expenses		
Adjustments for over / under provision in prior periods	-	-
Deferred tax expense		
Origination and reversal of temporary differences	32,513	44,971
Total income tax expense (recovery)	32,513	44,971



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 9. INCOME TAXES (Continued)

Reasons for the difference between tax expense for the year and the expected income taxes based on the statutory tax rate of 15.50% (2013 - 15.50%) are as follows:

	2014	2013
Net income for the year	95	283,754
Expected taxes based on the		
statutory rate of 15.50% (2013 - 15.50%)	15	43,982
Non deductible portion of claims liabilities	(2,412)	(3,582)
Other non deductible expenses	317	2,900
Capital cost allowance in excess of amortization	(27,171)	(8,759)
Impairment of asset held for sale	40,568	36,499
Non-capital loss carryforward (application)	(7,690)	(68,354)
Other	(3,627)	(2,686)

The movement in 2014 deferred tax liabilities and assets are:

	Opening balance at January 1, 2014	Recognized in net income	Closing balance at December 31, 2014
<b>Deferred Tax Liabilities</b> Property, plant and equipment	(8,530)	(27,171)	(35,701)
Deferred Tax Assets			
Claims liabilities	22,478	(2,412)	20,066
Loss carryforward	182,316	(2,930)	179,386
Deferred tax assets	204,794	(5,342)	199,452
2014 net deferred income tax	196,264	(32,513)	163,751



### NOTES TO THE FINANCIAL STATEMENTS

For the year ended December 31, 2014

### 9. INCOME TAXES (Continued)

	Opening balance at January 1, 2013		Closing balance at December 31, 2013
<b>Deferred Tax Liabilities</b> Property, plant and equipment	(35,495)	26,965	(8,530)
Deferred Tax Assets			
Claims liabilities Loss carryforward	26,060 250,670	(3,582) (68,354)	22,478 182,316
Deferred tax assets	276,730	(71,936)	204,794
2013 net deferred income tax	241,235	(44,971)	196,264
		2014	2013
Deferred Tax Liabilities			
Deferred tax liabilities to be settled within Deferred tax liabilities to be settled after r	(35,701)	(8,530)	
		(35,701)	(8,530)
		2014	2013
Deferred Tax Assets			
Deferred tax assets to be settled within 12	20,066	22,478	
Deferred tax asset to be settled after more than 12 months		179,386	182,316
		199,452	204,794

In 2014, the Company realized a capital loss of \$266,727 for tax purposes. No value has been assigned to this capital loss carryforward in the Company's deferred income tax balance.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 10. GROSS CLAIMS AND ADJUSTMENT EXPENSES

Included in claims expenses were internal adjustment costs of \$92,156 (2013 - \$102,610).

### 11. RELATED PARTY TRANSACTIONS

The Company entered into the following transactions with key management personnel, which are defined by IAS 24, Related Party Disclosures, as those persons having authority and responsibility for planning, directing and controlling the activities of the Company, including directors and management:

	2014	2013
Compensation		
Short term employee benefits and director's fees	256,060	242,161
Total pension and other post-employment benefits	15,665	16,798
	271,725	258,959
Premiums	23,947	27,832
Claims paid	-	-

Amounts owing to and from key management personnel at December 31, 2014 are \$nil (2013 - \$nil), and \$1,822 (2013 - \$5,409) respectively. The amounts are included in due from policyholders and accounts payable and accrued liabilities on the statement of financial position.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 12. CAPITAL MANAGEMENT

The Company's objectives with respect to capital management are to maintain a capital base that is structured to exceed regulatory requirements and to best utilize capital allocations while following the limitations as dictated by the regulators.

The regulators measure the financial strength of property and casualty insurers using a minimum capital test (MCT). The regulators generally expect property and casualty companies to comply with capital adequacy requirements. The test compares a Company's capital against the risk profile of the organization. The risk-based capital adequacy framework assesses the risk of assets, policy liabilities and other exposures by applying various factors. The regulator indicates that the Company should produce a minimum MCT of 150%. During the year, the Company has consistently exceeded this minimum. The regulator has the authority to request more extensive reporting and can place restrictions on the Company's operations if the Company falls below this requirement and is deemed necessary.

The Company uses Net Risk Ratio (unappropriated members' surplus to net premiums written) to monitor capital adequacy. The Company benchmarks an adequate Net Risk Ratio to be less than 1.00. The Company's Net Risk Ratio at December 31, 2014 was 0.67 (2013 - 0.68).

For the purpose of capital management, the Company has defined capital as unappropriated members' surplus.

### 13. ASSETS HELD FOR SALE

In 2010, the Company completed a plan to construct a new building and move operations to that location. The previous building was listed for sale and not used in the normal course of operations. Recent environmental assessments noted contamination at the site of the previous building. As a result, the Company ceased to classify the building as an asset held for sale and remeasured the asset value at its recoverable amount. Environmental remediation was completed in 2014 and the Company disposed of the property in the year.

### 14. COMMITMENTS

The Company pledged in 2010 to contribute \$90,000 to the County of Brant Twin Pad Complex capital campaign. This contribution will be paid out in annual installments of \$15,000, which began in 2010 and will end in 2015.

The Company pledged to contribute \$30,000 to The City of Brantford Wayne Gretzky Sports Centre in 2013. This contribution will be paid annually over a four year period with payments of \$5,000 in each of the first three years and \$15,000 in the fourth year.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT

#### **Insurance Risk Management**

The principal risk that the Company faces under insurance contracts is that the actual claims and benefit payments or the timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims, actual benefits paid and subsequent development of long-term claims. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities.

The above risk exposure is mitigated by diversification across a large portfolio of insurance. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines, as well as the use of reinsurance and arrangements to transfer risk.

The Company purchases reinsurance as part of its risks mitigation program. Retention limits for the excess-of-loss and quota share reinsurance vary by product line and affordability.

Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision and are in accordance with the reinsurance contracts. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that its reinsurer is unable to meet its obligations assumed under such reinsurance agreements.

The Company writes insurance primarily over a twelve month duration. The most significant risks arise through high severity, low frequency events such as natural disasters or catastrophes. A concentration of risk may arise from insurance contracts issued in a specific geographic location since all insurance contracts are written in Ontario.

The Company manages this risk via its underwriting and reinsurance strategy with clear eligibility risk management framework. Exposures are limited by having documented underwriting limits and criteria. Pricing of property and liability policies are based on assumptions in regard to trends and past experience, in an attempt to correctly match policy revenue with exposed risk. Automobile premiums are subject to absolute approval by the Financial Services Commission of Ontario and therefore may result in a delay in adjusting the pricing to exposed risk; in this case the Company has policies regarding renewal and new business accepted as allowed by the Financial Services Commission of Ontario. All reinsurance is purchased to mitigate the effect of the potential loss to the Company. Reinsurance is placed with Farm Mutual Reinsurance Plan Inc. (FMRP), a Canadian registered reinsurer.

The Company follows the policy of underwriting and reinsuring contracts of insurance which, in the main, limit the liability of the Company to a maximum amount on any one claim of \$275,000 (2013 - \$275,000) in the event of a property claim, an amount of \$285,000 (2013 - \$275,000) in the event of a liability claim, and an amount of \$225,000 (2013 - \$200,000) in the event of an automobile claim. For claims occurring prior to 2013, for amounts over the respective limits there is a 10% retention to a specified maximum. The Company obtained catastrophe reinsurance which limits the Company's liability to \$825,000 (2013 - \$550,000). In addition, the Company has obtained stop loss reinsurance which limits the liability of all claims in a specific year to 80% (2013 - 80%) of gross net earned premiums for property and 100% (2013 - 100%) of gross net earned premiums for automobile and liability.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

#### Insurance Risk Management (Continued)

The Company is exposed to a pricing risk to the extent that unearned premiums are insufficient to meet the related future policy costs. Evaluation is preformed regularly to estimate future claims costs, related expenses, and expected profit in relation to unearned premiums. There was no premium deficiency at December 31, 2014.

The risks associated with insurance contracts are complex and subject to a number of variables which complicate quantitative sensitivity analysis. The Company uses various techniques based on past claims development experience to quantify these sensitivities. This includes indicators such as average claim cost, amount of claims occurrence, expected loss ratios and claims development as described in Note 7.

Results of sensitivity testing based on expected loss ratios are as follows, shown gross and net of reinsurance as impact on pre-tax income:

	Prope	<b>Property Claims</b>		Auto Claims		Liability Claims	
	2014	2013	2014	2013	2014	2013	
5% point change in	loss ratios would res	ult in the follo	owing increas	se / decrease:			
Gross	154,047	156,881	116,221	119,095	31,770	31,797	
Net	135,498	135,566	72,726	76,189	22,497	22,662	

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

### **Credit Risk**

Credit risk is the risk of financial loss to the Company if a debtor fails to make payments of interest and principal when due. The Company is exposed to this risk relating to its reliance on reinsurers to make payment when certain loss conditions are met.

Reinsurance is placed with Farm Mutual Reinsurance Plan Inc. (FMRP), a Canadian registered reinsurer. Management monitors the creditworthiness of FMRP by reviewing their annual financial statements and through ongoing communications. Reinsurance treaties are reviewed annually by management prior to renewal of the reinsurance contract.

Accounts receivable are short term in nature consisting of a large number of policyholders, and are not subject to material credit risk. Regular review of outstanding receivables is performed to ensure credit worthiness.

The maximum exposure to investment credit risk is outlined in Note 5.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

#### **Market Risk**

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate as a result of market factors. Market factors include three types of risk: currency risk, interest rate risk and equity risk.

The Company's investment policy operates within the guidelines of the Insurance Act. An investment policy is in place and its application is monitored by the Board of Directors. Diversification techniques are utilized to minimize risk.

### **Currency Risk**

Currency risk relates to the Company operating in different currencies and converting non Canadian earnings at different points in time at different foreign exchange levels when adverse changes in foreign currency exchange rates occur.

The Company is exposed to currency risk through its holdings in U.S. equity and international equity pooled funds. Management monitors its foreign currency exposure regularly and adjusts holdings when deemed necessary. It is estimated that an immediate hypothetical 1% decrease in the value of foreign currency would result in an unrealized loss of \$9,630 (2013 - \$9,296).

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

#### **Interest Rate Risk**

Interest rate risk is the potential for financial loss caused by fluctuations in fair value or future cash flows of financial instruments because of changes in market interest rates.

The Company is not significantly exposed to interest rate risk.



### NOTES TO THE FINANCIAL STATEMENTS

### For the year ended December 31, 2014

### 15. FINANCIAL INSTRUMENT AND INSURANCE RISK MANAGEMENT (Continued)

#### **Equity Risk**

Equity risk is the uncertainty associated with the valuation of assets arising from changes in equity markets. The Company is exposed to this risk through its pooled fund holdings within its investment portfolio.

Fluctuations in the market value of these investments affect the carrying value of these securities causing changes in investment income. Management and the Board of Directors monitor the ongoing performance of pooled funds monthly and ensures that investments are diversified by sector and geographically.

The Company's pooled fund investments are concentrated as follows:

	2014	2013
CCL Bond Pooled Fund	4,733,310	4,040,900
CCL Short Term Bond Pooled Fund	1,144,152	1,010,966
CCL Canadian Equity Pooled Fund	1,004,931	918,858
CCL High Yield Bond Pooled Fund	-	356,760
CCL US Equity Pooled Fund	573,793	563,667
CCL International Equity Pooled Fund	389,221	365,952
	7,845,407	7,257,103

It is estimated that an immediate hypothetical 5% decrease in market value of pooled funds would result in a unrealized loss of \$392,270 at December 31, 2014 (2013 - \$362,855).

### **Liquidity Risk**

Liquidity risk is the risk that the Company will not be able to meet all cash outflow obligations as they come due. The Company mitigates this risk by monitoring cash activities and expected outflows. The Company's current liabilities arise as claims are made. The Company does not have material liabilities that can be called unexpectedly at the demand of a lender or client. The Company has no material commitments for capital expenditures and there is no need for such expenditures in the normal course of business. Claim payments are funded by current operating cash flow including investment income.

To manage its cash flow requirements, the Company maintains its invested assets in liquid securities. In addition, the Company has access to a line of credit if necessary.

There have been no significant changes from the previous year in the exposure to risk or policies, procedures and methods used to measure the risk.

